

INVESTMENT CRITERIA



Target Company Size

\$10-\$75 million in revenue
\$2-\$7 million of EBITDA
Add-ons of any size



Ownership Structure

Family/entrepreneur-owned
Corporate carve-outs



Geography

Platforms: North America HQ
Add-ons: Any location worldwide



Situations

First institutional capital
Family/entrepreneur-owned
Recapitalizations or buyouts
Corporate carve-outs or divestitures

Management buy-outs or buy-ins
Succession planning partnerships
Flexible Capital Solutions



Focus Sectors & Themes

Regulated Industries
Aerospace & Defense
Healthcare

Industrials
Specialized B2B

CURRENT PORTFOLIO

Subject to Change



Clean Water Environmental Services

HQ: Denver, CO
Initial investment: 2021
Sector: Environmental Services

Stormwater management and soil erosion control environmental solutions provider.

ADD-ON FOCUS

Environmental services to commercial, residential, DOT and land developers, including:

- Erosion control and stormwater remediation
- Inspection services
- Land reclamation
- Soil remediation
- Environmental consulting and engineering
- Other services that support compliance with the Clean Water Act and related regulations



DYNAMIC FACILITY SERVICES

Dynamic Facility Services

HQ: Cleveland, OH
Initial investment: 2022
Sector: Facility Services

Provider of repair & replacement services for commercial doors, dock equipment, gates, & access control systems.

ADD-ON FOCUS

Installation, repair, maintenance, replacement, and locksmith services for:

- Pedestrian doors and hollow metal doors
- Sliding doors
- Overhead and garage doors
- Dock levelers and dock equipment
- Electronic access control systems
- Security systems
- Gates
- Related facility equipment service providers



Lifeway Mobility

HQ: Hartford, CT
Initial investment: 2018
Sector: Healthcare

Provider of home accessibility and safety solutions, including wheelchair ramps and stair lifts, for people with mobility challenges or who wish to age-in-place.



NG Companies

HQ: Longmont, CO
Initial investment: 2023
Sector: Utility Services

Provider of underground damage prevention solutions, such as hydrovac and utility locating services, to infrastructure, utility, telecom, and transportation markets.

ADD-ON FOCUS

Utility damage prevention services, including:

- Hydro evacuation (hydrovac)
- Utility locating services
- Jetting
- Video pipe inspection/CCTV
- Damage prevention compliance services and related industrial services



Sidco Filter Company

HQ: Rochester, NY
Initial investment: 2024
Sector: Industrials

Manufacturer of filtration products serving industrial and commercial end markets.

ADD-ON FOCUS

Manufacturers of filters and filtration products



Superior Office Solutions

HQ: New York, NY
Initial investment: 2019
Sector: Specialized B2B

Office equipment and services dealer and provider of related branded products.

ADD-ON FOCUS

Office equipment dealers, with a preference for businesses in the New York, New Jersey or Philadelphia geographies

WHO WE ARE



25 years of Operational-Oriented Private Equity Focused on Growing Together



Partnering with Lower-Middle Market Entrepreneur or Family-Owned Businesses and Corporate Divestitures



Amplifying Long-Term Value With Our Rockwood Growth System and Rockwood River Guide® Network

COMPANY FOUNDERS AND LEADERSHIP ON PARTNERING WITH ROCKWOOD

"A partnership with Rockwood is a perfect strategic fit for SYNEO...We are particularly excited about partnering with Rockwood's River Guide network to open new doors and accelerate our growth in the coming years."

— Tyler Wackman
SYNEO CEO

"We need the right partners to help us take the company to the next level.

Teaming with Rockwood...allows our founding management group to hit the ground running and execute the strategic plan we have developed together."

— Todd Tholkes
Founding Family Member and CEO of Altimate Medical

Endorsements are not compensated

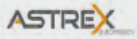
NORTH AMERICAN HEADQUARTERED



Rockwood offices (Denver, Cleveland, NYC) HQs of portfolio companies or add-ons

SELECT INVESTMENTS

Aerospace & Defense



Astrex Electronics

HQ: Plainview, NY

Value-added distributor of electronic connectors & accessories



BJG Electronics

HQ: Ronkonkoma, NY

Value-added distributor & manufacturer of electro-mechanical products



HDT Global

HQ: Solon, OH

Manufacturer of rugged and durable products for expeditionary applications



AMACS

HQ: Houston, TX

Manufacturer of engineered separation & filtration products



DeZurik

HQ: Sartell, MN

Manufacturer of water & wastewater valves and controls



Impact Environmental Group

HQ: Elgin, IL

Provider of products and services to the global waste and recycling industry

Healthcare



Altimate Medical

HQ: Morton, MN

Manufacturer of standing solutions to support therapy for adults and children with disabilities



Medical Positioning, Inc.

HQ: Kansas City, MO

Manufacturer of patented specialty beds and tables designed to improve diagnostic imaging procedures



SYNEO

HQ: West Palm Beach, FL

Provider of automation equipment, tools & contract manufacturing services for the interventional medical device industry, specifically catheter manufacturing

Specialized B2B



AFC Holdings

HQ: Fairfield, OH

Value-added distributor of fasteners & industrial components



Asset Recovery Corp.

HQ: St. Paul, MN

Provider of electronics recycling services & end-of-life solutions

Select investments are provided for informational purposes only and do not include all Rockwood investments. A full list of investments is available to qualified persons.

Get in Touch

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