

Rockwood is an **operationally-oriented** private equity firm that has been partnering with **entrepreneur or family-owned businesses and corporate divestitures** in the **lower middle market** for **more than 20 years**. Rockwood takes a values-based approach to investing. We strive to do the right thing. Always.

We bring the knowledge of our **Rockwood River Guide®** network and time-tested Rockwood Business Systems to build extraordinary companies with entrepreneurial cultures.

Investment Criteria



Target Company Size
 \$10-\$75 million in revenue
 \$2-\$7 million of EBITDA
 Add-ons of any size



Geography
 Platforms: North America HQ
 Add-ons: Any location worldwide



Ownership Structure
 Family/entrepreneur-owned
 Corporate carve-outs

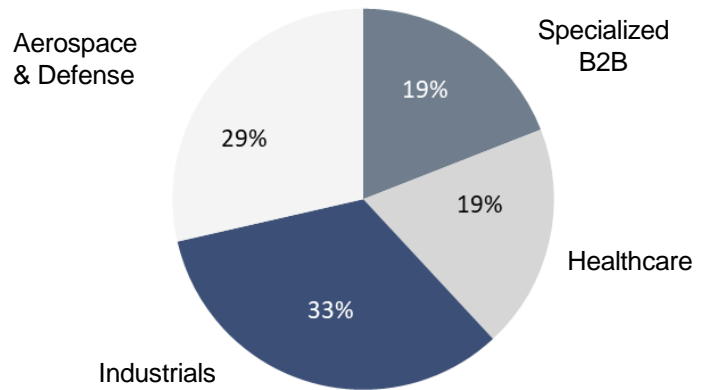


Transaction Types
 Family/entrepreneur-owned
 Recapitalizations or buyouts
 Corporate carve-outs or divestitures
 Management buy-outs or buy-ins
 Succession planning partnerships
 Flexible Capital Solutions

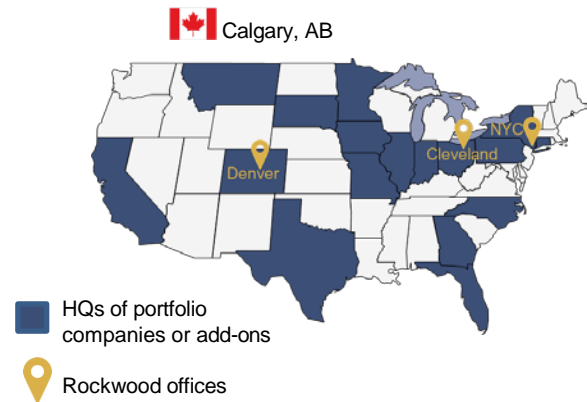


Focus Sectors and Themes
 Regulated Industries
 Aerospace & Defense
 Healthcare
 Industrials
 Specialized B2B

Portfolio Investments by Sector



North American Headquartered



Company Founders and Leadership on Partnering with Rockwood

“A partnership with Rockwood is a perfect strategic fit for SYNEO...We are particularly excited about partnering with Rockwood’s River Guide network to open new doors and accelerate our growth in the coming years.”

Tyler Wackman, SYNEO CEO

“Welcoming Rockwood as a partner is especially gratifying for me. I first met Brett Keith, Rockwood’s co-founder and Managing Partner, about 25 years ago when his father, Ron, and I were partners in a very successful pharmacy venture. Ron’s keen business savvy, strategic vision and values are ‘inter-generational’ and clearly reflected in Rockwood’s personnel and culture. We are delighted to be joining the Rockwood family.”

Tim Burfield, Lifeway Mobility Chairman

“We need the right partners to help us take the company to the next level. Teaming with Rockwood...allows our founding management group to hit the ground running and execute the strategic plan we have developed together.”

Todd Tholkes, Founding Family Member and CEO of Altimate Medical

Investment Expertise and Focus by Sector

Click [here](#) for our current focus areas for portfolio add-ons



Industrials



Aerospace & Defense



Healthcare



Specialized B2B

Aerospace & Defense

Current Investments



BJG Electronics (Ronkonkoma, NY)
Value-added distributor & manufacturer of electro-mechanical products
Add-ons completed: 3
Initial investment: 2016

Representative Prior Investments



Astrex Electronics (Plainview, NY)
Value-added distributor of electronic connectors & accessories



HDT Global (Solon, OH)
Manufacturer of rugged and durable products for expeditionary applications



Space Electronics (Berlin, CT)
Manufacturer of mass properties measurement instruments and electronic test solutions

Industrials

Current Investments



NG Companies (Longmont, CO)
Provider of underground damage prevention solutions, such as hydrovac and utility locating services, to infrastructure, utility, telecom and transportation markets
Initial investment: 2023



Clean Water Environmental Services (Denver, CO)
Stormwater management and soil erosion control environmental solutions provider
Add-ons completed: 1
Initial investment: 2021



Impact Environmental Group (Elgin, IL)
Provider of products and services to the global waste and recycling industry
Add-ons completed: 7
Initial investment: 2018

Representative Prior Investments



DeZurik (Sartell, MN)
Manufacturer of water & wastewater valves and controls

Healthcare

Representative Prior Investments



Lifeway Mobility (Hartford, CT)
Provider of home accessibility and safety solutions, including wheelchair ramps and stair lifts, for people with mobility challenges or who wish to age-in-place



SYNEO (West Palm Beach, FL)
Provider of automation equipment, tools & contract manufacturing services for the interventional medical device industry, specifically catheter manufacturing



Altimate Medical (Morton, MN)
Manufacturer of standing solutions to support therapy for adults and children with disabilities



Medical Positioning, Inc. (Kansas City, MO)
Manufacturer of patented specialty beds and tables designed to improve diagnostic imaging procedures

Specialized B2B

Current Investments



Superior Office Solutions (New York, NY)
Office equipment and services dealer and provider of related branded products
Add-ons completed: 2
Initial investment: September 2019

Representative Prior Investments



AFC Holdings (Fairfield, OH)
Value-added distributor of fasteners & industrial components



Asset Recovery Corp. (St. Paul, MN)
Provider of electronics recycling services & end-of-life solutions

Contact:

Kate Faust

Partner, Business Development

(216) 278-7070

kfaust@rockwoodequity.com