







# ROCKWOOD

Rockwood Equity Partners is an operationally-focused investment firm that has been partnering with lower middle market companies and management teams for over twenty years. *Below is our active list of add-on searches for our portfolio companies.*

**Target Add-on Size**  
*Anysize*

**Target Add-on Geography**  
*Global (North Americapreferred)*

## CURRENT ADD-ON SEARCHES

PORTFOLIO COMPANY	ADD-ON FOCUS	ADD-ONS COMPLETED
 Sector: Aerospace & Defense	Distributors of connectors, wire and cable, switches, relays and circuit breakers used in high-reliability end markets, such as aerospace & defense, medical, marine, rail, radar, space and energy, as well as harsh industrial applications	<ul style="list-style-type: none"> <li>❖ <i>Connector Tech Inc</i></li> <li>❖ <i>Intro Corporation</i></li> <li>❖ <i>United Avionics</i></li> <li>❖ <i>Whitmor/Wirenetics</i></li> </ul>
 Sector: Waste Management	Manufacturers and distributors of casters, wheels, lids and parts for commercial dumpsters, residential roll-out carts, document destruction bins, compactors, grease & waste oil collection containers, tipping carts, self dumping/tipping hoppers, and portable toilets; heavy gauge plastic thermoformers utilizing principally HDPE with products or customers that serve the waste collection, material handling / pallet, portable toilet, septic, storm water, and industrial tank markets	<ul style="list-style-type: none"> <li>❖ <i>Four add-ons (undisclosed)</i></li> </ul>
 Sector: IT Services	Office equipment dealers, with a preference for businesses in the New York, New Jersey or Philadelphia geographies	<ul style="list-style-type: none"> <li>❖ <i>Sapphire Office Solutions</i></li> <li>❖ <i>Sapphire Pure Water</i></li> </ul>
 Sector: Environmental & Sustainability	Providers of environmental services to commercial, residential and land developers, including erosion control, stormwater remediation, inspection services, land reclamation, soil remediation, environmental consulting and engineering, and other services that support compliance with the Clean Water Act and related regulations	

Please direct investment proposals and referrals to:



Kate Faust  
Partner, Business Development  
(216) 278-7070  
[kfaust@rockwoodequity.com](mailto:kfaust@rockwoodequity.com)