



Rockwood is an **operationally-oriented** private equity firm that has been partnering with **entrepreneur or family-owned businesses and corporate divestitures** in the **lower middle market** for **more than 20 years**. Rockwood takes a values-based approach to investing. We strive to do the right thing. Always.

We bring the knowledge of our **Rockwood River Guide®** network and time-tested Rockwood Business Systems to build extraordinary companies with entrepreneurial cultures.

### Investment Criteria



**Target Company Size**  
\$10-\$75 million in revenue  
\$2-\$7 million of EBITDA  
Add-ons of any size  
Equity check: \$3M-\$20M



**Geography**  
Platforms: North America HQ  
Add-ons: Any location worldwide



**Ownership Structure**  
Family/entrepreneur-owned  
Corporate carve-outs



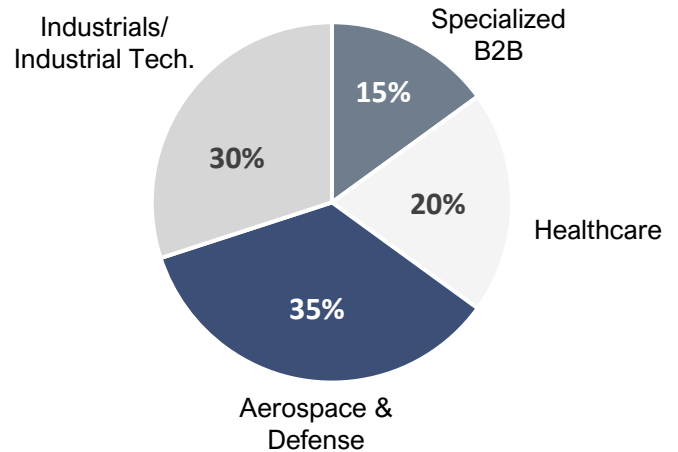
**Transaction Types**  
Family/entrepreneur-owned  
Recapitalizations or buyouts  
Corporate carve-outs or divestitures  
Management buy-outs or buy-ins  
Succession planning partnerships  
Flexible Capital Solutions



**Focus Sectors and Themes**  
Regulated Industries  
Aerospace & Defense  
Healthcare  
Industrials/Industrial Tech.  
Specialized B2B

### Portfolio Investments by Sector

(current and prior funds)



### North American Headquartered

(current and prior funds)



## Company Founders and Leadership on Partnering with Rockwood

“A partnership with Rockwood is a perfect strategic fit for SYNEO... We are particularly excited about partnering with Rockwood’s River Guide network to open new doors and accelerate our growth in the coming years.”

Tyler Wackman, SYNEO CEO

Welcoming Rockwood as a partner is especially gratifying for me,” he said. “I first met Brett Keith, Rockwood’s co-founder and Managing Partner, about 25 years ago when his father, Ron, and I were partners in a very successful pharmacy venture. Ron’s keen business savvy, strategic vision and values are ‘inter-generational’ and clearly reflected in Rockwood’s personnel and culture. We are delighted to be joining the Rockwood family.”

Tim Burfield, Lifeway Mobility Chairman

“We need the right partners to help us take the company to the next level. Teaming with Rockwood... allows our founding management group to hit the ground running and execute the strategic plan we have developed together.”

Todd Tholkes, Founding Family Member and CEO of Altimate Medical

## Investment Expertise and Focus by Sector

Click [here](#) for our current focus areas for portfolio add-ons



Industrials/  
Industrial Tech.



Aerospace &  
Defense



Healthcare



Specialized  
B2B

### Aerospace & Defense

#### Current Investments



BJG Electronics (Ronkonkoma, NY)  
Value-added distributor & manufacturer of electro-mechanical products  
Add-ons completed: 3  
Initial investment: September 2016



XPER (Butler, PA)  
Manufacturer of transparent armor & vehicle accessories  
Add-ons completed: 1  
Initial investment: September 2017

#### Representative Prior Investments



Astrex Electronics (Plainview, NY)  
Value-added distributor of electronic connectors & accessories



HDT Global (Solon, OH)  
Manufacturer of rugged and durable products for expeditionary applications

### Industrials/Industrial Tech

#### Current Investments



Impact (Elgin, IL)  
Manufacturer and distributor of wear parts & accessories for the waste industry  
Add-ons completed: 3  
Initial investment: September 2018



AMACS (Houston, TX)  
Manufacturer of separations applications, including mist eliminators, mass transfer products & wedge wire screen products  
Initial investment: July 2011

#### Representative Prior Investments



DeZurik (Sartell, MN)  
Manufacturer of water & wastewater valves & controls



Global Thermoelectric (Calgary, AB)  
Manufacturer of thermoelectric generators



XL Specialized Trailers (Manchester, IA)  
Manufacturer of commercial and construction style trailers serving heavy haul applications

### Healthcare

#### Current Investments



Lifeway Mobility (Hartford, CT)  
Provider of home accessibility and safety solutions

#### Representative Prior Investments



SYNEO (West Palm Beach, FL)  
Provider of automation equipment, tools & services for the medical device industry

#### AltimateMedical

Altimate Medical (Morton, MN)  
Manufacturer of standing solutions to support therapy for adults and children with disabilities



Medical Positioning, Inc. (Kansas City, MO)  
Manufacturer of patented specialty beds and tables designed to improve diagnostic imaging procedures

### Specialized B2B

#### Current Investments



Superior Office Solutions (New York, NY)  
Office equipment, services dealer and provider of related branded products  
Add-ons completed: 2  
Initial investment: September 2019

#### Representative Prior Investments



AFC Holdings (Fairfield, OH)  
Value-added distributor of fasteners & industrial components



Asset Recovery Corp. (St. Paul, MN)  
Provider of electronics recycling services & end-of-life solutions

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